Gulf & Eastern names Jugooceanija manager

Gulf & Eastern Steamship and Chartering Corp. has appointed Joseph J. Hinson as trade manager for Jugooceanija Line, which serves the Port of Houston.

Hinson had previously been manager of the Gulf & Eastern Charleston office. In his new position, he will direct the traffic and marketing activities of Jugooceanija's service of breakbulk cargo liners from U.S. Gulf and South Atlantic ports to ports in the Mediterranean Sea.

TSU sets seminar on Caribbean trade

A two-day conference on “Caribbean Development, Trade and Investments” will be sponsored by Texas Southern University on Oct. 3 and 4, 1984, in Houston.

Registration fee is $75. For further details call (713) 527-7232.

The M/V SANKO CEDAR made her maiden voyage recently to the Turning Basin facilities of the Port of Houston Authority, discharging 13,900 MT of steel products. She is 613 feet in length and is of 37,662 MTDW. Flying a Liberian flag, she is one of 125 new buildings currently under way by Sanko Steamship Co., Ltd.-Tokyo. Shown at the traditional plaque presentation, from left, are Howard McCann Jr., of Sanko Kisen (U.S.A.) Corp., New Orleans; Capt. Young Cheol Woo; Misael Breton, Latin America representative for the Port of Houston Authority; and James Paul of Strachan Shipping Company of Texas, Inc., agents for Sanko.

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Southern Steamship names LeBlanc VP

Southern Steamship Agency, Inc., has announced the appointment of Stewart A. LeBlanc Jr., as vice president, administration.

A veteran of more than 35 years in the maritime industry, Le Blanc joins Southern Steamship from a major U.S. steamship line where he held management positions in Mobile, Houston, Galveston, and New Orleans. A native of Mobile and graduate of the University of Alabama, he served as a combat infantry officer during World War II and has been active for many years in a number of trade and civic organizations.

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A Japanese doll was presented to Richard P. Leach, executive director of the Port of Houston Authority, recently by Fritz Maritime Agencies on behalf of Toko Kaili Kaisha, Ltd. and Capt. Gwang Hoo Song of the M/V BLUEBELL. The vessel, a bulk carrier of 36,467 DWT, is 625 feet long. It is a typical Shinwa/Shiwa Line vessel operated by Toko Line. They have had a series of new vessels calling at the Port of Houston the last two months. The BLUEBELL discharged 17,500 tons of steel products from Japan.

SHIP VIA THE PORT OF HOUSTON
The M/V ISLA BALTRA recently made her maiden voyage to the Port of Houston Authority. With a length of 528 feet and of 11,559 MTDW, she carries break-bulk cargo, containers, liquid cargo and reefers. Hansen & Tidemann, Inc., is the general agents. At the traditional plaque presentation were, from left, Svend Hansen, president of Hansen & Tidemann; Misael Breton, Latin America representative for the Port of Houston Authority; Capt. Juan Eduardez; Mario Jacome, owner’s representative for Transnave (Miami); William Godinez, executive vice president of Transnave-USA (Miami); Gene Murphree, sales manager-West Gulf for Hansen & Tidemann; and Wayne White, senior vice president and director of Hansen & Tidemann.

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Marine insurance seminar slated

The 19th annual Houston Marine Insurance Seminar, September 23, 24 and 25, will include speakers from throughout the United States and from abroad, discussing topics ranging from "War and Political Risk" to "Environmental Issues Facing the Marine Industry."

Sponsored by the Houston Mariner's Club, the three-day program is designed to update members of the maritime industry on the latest developments in insurance, the market, legal matters, environmental issues and offshore drilling.

The $125 fee includes lunches and a cocktail party for each seminar registrant and a guest. Registration is from 5 to 7 p.m., Sept. 23. All seminar activities will be at the Adam's Mark Hotel, 2900 Briarpark, Houston.

For more information, contact Capt. Jack Roberts at (713) 485-2464.

Compass Forwarding opens in Austin

Compass Forwarding Co., Inc., a New York-based freight forwarder, has opened a branch office in Austin, Texas.

In addition to foreign freight forwarding, the company will provide customhouse brokerage, warehousing and export packing.

For further information, contact Sharon Breaux, Compass Forwarding Co., Inc., P.O. Box 9536-281, Austin, Texas 78766, phone (512) 452-9154.

World Express Cargo names Sherrill manager

World Express Cargo, Inc., of Houston has appointed Kimberly Sherrill to head a new department for international household goods movements.

Sherrill has completed sales and transportation courses and has 11 years experience in sales, operation, management, imports, and export forwarding, rates and traffic.

Portex applications available in Houston

Applications for exhibit space at Portex '85 Hamburg, the second international port exhibition, are available in Houston from the German-American Chamber of Commerce. The address is 909 Fannin, Suite 3418, Houston, Texas 77010, telephone (713) 658-8230.

Portex '85 Hamburg will be held in May 1985 in conjunction with the 14th annual conference of the International Association of Ports and Harbors.
Bulk Plant delivers record large cargo

The Port of Houston Authority's Bulk Materials Handling Plant set a new record for cargo loaded aboard a single vessel recently.

The record cargo was 57,928.58 short tons of potash loaded aboard the M/V ADELFOLOTIS and destined for Brazil. The loading operation started at 7 a.m., July 14, and ended 100 hours later at 11 a.m., July 18; interrupted only by meal breaks, the plant operated around the clock. The potash was delivered to the Bulk Materials Handling Plant in 581 hopper cars.

Biehl & Company were agents for the ship. Southern Stevedoring and Young & Company provided stevedoring services.

Marie Rebstock and Bob Robotti are heading Transport Marketing and Management Agencies (TMMA), a new steamship agency headquartered in Houston. TMMA plans to introduce a direct mail/telemarketing program for steamship owners, using newsletters to inform exporters of trends affecting specific markets and transport methods. TMMA president Robotti said the agency was negotiating with three steamship lines and was setting up 20 sub-agencies throughout the U.S. He said the agency will specialize in marketing and sales, but will also develop supplemental activities such as ship operations, stevedoring, container and chassis leasing, maintenance and repair; insurance; chartering and financing. Rebstock is vice president and general manager of TMMA. Martin Kavicky is vice president of the Atlantic division and Frank Veronsky is vice president of corporate sales. The office is located at 1111 North Loop West, Suite 960, Houston, Texas 77008, telephone (713) 869-8789.
Indonesia subject of IIE’s eighth annual festival

The Institute of International Education is saluting the Republic of Indonesia, the focus of events during the IIE’s eight annual Festival of Nations throughout September.

The festival includes activities focusing on the heritage, culture and industry of Indonesia, with museum exhibits, Indonesian displays around Houston, a fashion show, and a black-tie benefit evening. Additionally, Rice University will host a series of evening seminars titled, “Indonesia Today,” which includes presentations by Indonesian experts on the nation’s art, history, music, foreign policy, social system and economy as well as Indonesia’s educational and cultural mission in the United States.

The festival culminates with “Public Day,” Saturday, September 29, at the Hyatt Regency Hotel, a daylong celebration featuring exhibits of Indonesian woodcarving and painting; arts and crafts; fabrics by noted Indonesian designer Iwan Tirta, billed the “Ambassador of Batik;” performances by an Indonesian dance troupe; and continuous entertainment including the staging of an Indonesian wedding ceremony. Tickets are $2.

Proceeds from the benefit evening and Public Day will help finance the IIE’s international education mission in the five-state, southern region.

Chaired by Mrs. Robert C. Howard, the Indonesian Festival is being presented in cooperation with the Honorable Rachadi Iskandar, consul general in Houston.

For more information about festival events, contact Virginia H. Grimsley at 223-5454.
Antilles Lloyd, Ltd., and Sea Navigation Corp., which acts as owner's representative for the steamship line in Houston, hosted a reception at the Warwick Hotel recently to note expansion of the line's service to Caribbean and Central American ports. Using chartered vessels, the five-year-old, British West Indian line provides monthly break-bulk and container service to Curacao, Aruba, Santo Domingo, Barbados, Trinidad, Georgetown, Guyana; Cristobal and Las Minas, Panama; and Santo Tomas, Guatemala. There is inbound service to Houston fortnightly. Shown in the photo is the Sea Navigation staff. From left are John Templet, president; Ron Mollard; Joann Herran and Ann Marie Arsenault of the marketing staff; and Jim van Atten, vice president of marketing.
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Woodward H. (Woody) Register, well known in Houston shipping circles as the longtime head of the local South African Marine Corp. operation, was transferred to New York recently to assume new duties as vice president of traffic. Register was presented a plaque by the Port of Houston Authority in honor of his years of service to the port community. Shown at the going-away ceremony are, from left, Armando S. Waterland, director of trade development for the Port Authority; Register; Richard P. Leach, executive director of the Port Authority; and Register's successor, Patrick L. McKeen, general manager of the Gulf division of Safmarine. McKeen was most recently midwest regional manager for the steamship line, with which he has served for seven years.

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September 1984
SP names way maintenance executive for eastern lines

M.E. McGinley has been appointed assistant engineer, maintenance of way-eastern lines, for Southern Pacific Transportation Co. at Houston.

McGinley is in charge of construction and maintenance of track, roadbed and physical plant in the lines east of El Paso, which include the Alamo, Gulf Coast and Pine Bluff engineering regions.

He joined SP in 1967 as an engineering aide on the Palmdale-Colton cutoff project at San Bernardino, California. Subsequently, he served in the U.S. Army as an officer, and upon completion of military service returned to the railroad. He held engineering department positions in California, Utah, Arizona and Texas. He was regional engineer at San Antonio prior to the new appointment.

McGinley received a bachelor of science degree in civil engineering from the University of California at Berkeley. He is a registered civil engineer in California and Texas.
The M/V SANKO CAMPANULA made her maiden voyage to the Port of Houston Authority recently, discharging 12,000 metric tons of steel products. Another of the 125 new buildings from Sanko Steamship Company, Ltd., she has a length of 589 feet and is of 38,891 MTDW. Shown at the traditional plaque presentation, from left, are Lance McCoy of Strachan Shipping Company of Texas, agents for Sanko; Capt. Halstein Nilsen; Margaret Platteel, midwestern representative for the Port of Houston Authority; Marva White of Strachan; and Debbie McCullough of Sanko Kisen (U.S.A.) Corp.
Sea-Land declares dividend of 12 cents

The board of directors of Sea-Land Corp. has declared a second quarter cash dividend of 12 cents per share to be paid on the outstanding common stock of the corporation. The dividend is payable Sept. 14 to shareholders of record at the close of business Aug. 15.

The dividend is the first paid by Sea-Land as an independent, publicly held company. It was spun off from its former corporate parent, R.J. Reynolds Industries, Inc., on June 19.

On July 18, the company announced the strongest quarterly results in its 28-year history. During the second quarter of 1984, Sea-Land achieved revenues of $459.2 million, 13 percent higher than those reported for the same period of 1983. Earnings from operations totaled $49.5 million, an increase of 70 percent over the second quarter of 1983. Net earnings were $27.5 million, 38 percent above the $20 million for the 1983 period. Earnings per share, based on 22.7 million shares of common stock outstanding, were $1.21, 38 percent above the 88 cents per share achieved in the second quarter of 1983.

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Representatives of Consolidated Bonded Warehouses, Inc., and of Ambassador Steel visited Port of Houston Authority facilities recently to learn, firsthand, how steel products are handled by direct discharge at PHA docks. The use of direct discharge has made the Port of Houston the leading American port for the importation of iron and steel products, especially tubular goods for the energy industry. Shown, from left, are David W. Simpson, western representative of the Port Authority; Silvio E. Freedman and Cameron C. Goodwin of Consolidated Bonded Warehouses and Christopher Johnson of Ambassador Steel.

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JETRO holding U.S. product fair in Japan

The Japan External Trade Organization (JETRO) has announced that it will serve as the lead sponsor of what is planned to be the largest exhibition of U.S. products ever held in Japan.

The “Made in U.S.A. Fair” will be held in Nagoya, Japan, on March 11-14, 1985. The trade fair is designed to enable U.S. exporters, manufacturers and trade associations interested in the Japanese market to exhibit their products and services to a large Japanese business audience.

“The fair will feature a wide variety of U.S. products, with particular emphasis being placed on product categories having strong market appeal in Japan at the present time,” said Kenjiro Takada, executive director of the Japan Trade Center-Houston. “Featured product categories will include medical equipment and supplies, computer assisted design/manufacture, biotechnology, telecommunications, analytical instruments, sporting goods, recreational equipment and health-related products.”

Each exhibitor will have a booth, 10 feet by 10 feet, to promote products or services. JETRO is providing all services free-of-charge (booth, lighting, carpeting, electricity, water, security, cleaning, public relations assistance and counseling). Travel and shipping-related expenses will be paid by the exhibitor.

Registration forms for the “Made in U.S.A. Fair” can be obtained at the Japan Trade Center office. All forms are due in by November 20, 1984.
Jacques A. Livaudais has been named deputy marketing manager for North America by United Arab Shipping Co. With 11 years of experience in the shipping industry in Houston, he has traveled extensively throughout the Middle East. He will coordinate sales and marketing efforts with local agents as well as agents throughout the Southwest, Midwest, West and Southeast, reporting to John Broadbent, UASC marketing director based in Cranford, N.J.

**Aquatran moves office to Kingwood**

Aquatran, Inc., a Houston-based NVOCC and Part IV ICC carrier has moved its offices to 1801 Kingwood Drive, Kingwood, Texas 77339. Receiving of freight will be handled through their new warehouse facility, located at 9990 East Freeway, which offers rail facilities, bonded C.F.S. station with 14 doors for receiving and delivery of freight.

The new phone number is (713) 359-1330.

**Blue Marine, Inc., and its newly formed subsidiary, C & N Marine Industries, held an open house recently to celebrate a move into new facilities at 12210 Old Beaumont Highway, Houston, Texas 77049. Don P. Thomas, left, president of the companies, is shown with Burnell Russell, president of Oceans International Corp., and C.A. Rousser, president of International Trade Development Corp. The new facilities give C & N Marine Industries export packing and warehousing capabilities. Blue Marine, the parent corporation, is a transportation company which specializes in the repatriation and transporting of seamen and other maritime personnel.**

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Port of Houston Magazine
Port history cartoons begin this month

"Historically Speaking," a creation of Sgt. Frank Waugh of Barbours Cut Terminal's security staff, will be published monthly by the Port of Houston Magazine. The cartoon series humorously depicts historical facts about the Port of Houston.

Waugh, a native of New Orleans, joined the Port of Houston Authority in 1971. He is a graduate of Houston's Austin High School and attended the University of Houston.

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